

E-MOA Reference Form

This reference is for the company named on the form that is applying to use the electronic MYBA Memorandum of Agreement (E-MOA) and the principal End User. Any questions refer to the company and the principle End User during her/his time with the company only.

Name of Company applying to use the E-MOA service:

Name of Principal End User

Company Address:

Name and company of referee:

Company address:

Contact details (Email, telephone)

I, (name of referee), hereby declare that the following questions are answered truthfully, to the best of my knowledge:

1	Have you completed any sales/purchases with the applying company?	Yes/No (delete as appropriate)
2	If yes, how many and when was the most recent sale/purchase signed?	
3	If yes, please give the names and LOAs of the yachts sold/purchased over the past 24 months	
4	In the most recent sale/purchase were you acting as (choose one or more options)	<input type="checkbox"/> Buyer's Broker <input type="checkbox"/> Seller's Broker/Central Agent <input type="checkbox"/> Stakeholder
5	In the most recent sale/purchase was the applicant acting as (choose one or more options)	<input type="checkbox"/> Buyer's Broker <input type="checkbox"/> Seller's Broker/Central Agent <input type="checkbox"/> Stakeholder
6	Did s/he demonstrate appropriate knowledge of the contract and the sales process?	Yes/No (delete as appropriate)
7	If you replied No to question 6, in which areas did they require advice/assistance? Please give examples.	
8	Did the applicant ever appear to be in a position of conflict of interest in relation to the MYBA Memorandum of Agreement?	Yes/No (delete as appropriate)
9	If the applicant was the Buyer's broker in the sale completed with same, who did the applicant approach first? The Seller's broker/Central Agent, Captain or Owner?	
10	If the applicant was the Seller's broker/Central Agent in the sale completed with same, please confirm that, to the best of your knowledge, the applicant had a formal Central Agency Sales agreement with the owner of the yacht.	Yes/No (delete as appropriate)
11	Were aspects such as client confidentiality, privacy and data protection (GDPR or equivalence) respected by the applicant?	Yes/No (delete as appropriate)
12	Is the applicant listing any of your yachts on their website without your authorisation?	Yes/No (delete as appropriate)
13	Did the applicant at any time present themselves in a misleading manner e.g. present themselves as a MYBA Member, as having access to the electronic MYBA Memorandum of Agreement etc... (please elaborate)	Yes/No (delete as appropriate)
14	If you have not completed sales with the applying company, have you had serious enquiries from them or have you made enquiries for their yachts? (please give brief details)	Yes/No (delete as appropriate)

Any further comments?

Are you in agreement for the above information to be disclosed to the applicant if requested?

Yes/No (delete as appropriate)

Date:

Signature:

Name & Signature of referee's Manager/Director (where applicable):